

U.S. ARMY CORPS OF ENGINEERS NEW ENGLAND DISTRICT

NEW ENGLAND is
GETTING to **GREAT** with
SMALL BUSINESSES

Contracting
Opportunities

2021- 2022

"The views, opinions and findings contained in this report are those of the authors(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation."



US Army Corps
of Engineers®



*Above: Pouring concrete pad for the generator,
Buffumville Lake, Charlton, Massachusetts*

*Right: Crane hoisting light fixture on the Bourne
Bridge, Bourne, Massachusetts*





Colonel John Atilano II at Plymouth Harbor, Plymouth, Massachusetts

Small Businesses play a key role in our mission success, and we want to work with you! In Fiscal Year 2021, New England District awarded \$89 million dollars to small businesses. Everything we do in New England is a team effort. Through teamwork, together we will continue supporting our great Nation delivering quality projects, on time, on budget, safely.

Colonel John Atilano II
District Commander



Bridge deck work for the Elizabeth Mine Superfund site, South Strafford, Vermont



Contractor adjusting the gate operator upper and lower limits at West Hill Dam, Uxbridge, Massachusetts

Our Small Business partners at work



Raymark Superfund project, Haul Road and Sound Wall, Stratford, Connecticut

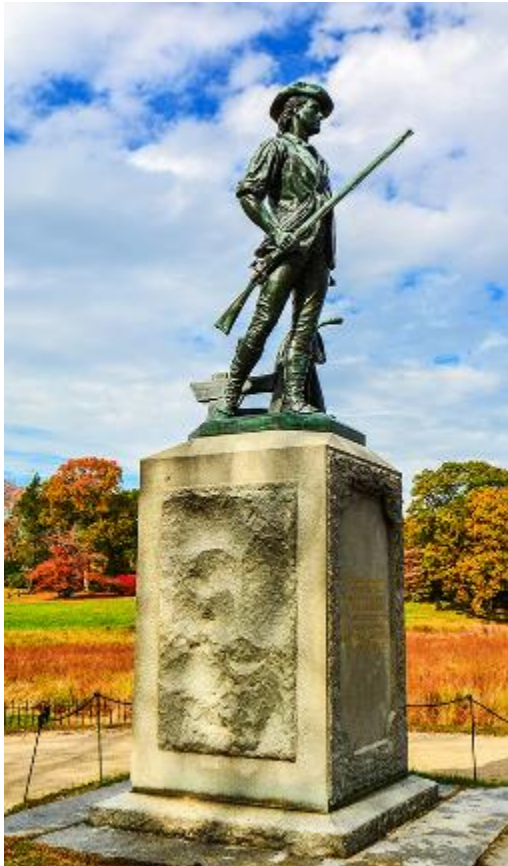


Pleasant Point, Perry, Maine





NEW ENGLAND DISTRICT AND SMALL BUSINESS



The involvement of small business in our Military and Civil Works programs is vital to our mission. Much of our success is due to the initiative, imagination, and productivity of small business concerns. The U.S. Army Corps of Engineers (USACE) is committed to fostering the capabilities of small business. At New England District, we collaborate with our Small Business Stakeholders to ensure success, for all parties involved. Small business utilization is just good business.

Mission Statement:

To sustain USACE as a premier organization in developing small businesses and maximizing their opportunities to participate in our procurements, thereby ensuring a broad base of capable suppliers to support the USACE mission and strengthen our Nation's economic development.

Our Commitment:

The New England District fully supports the national policy of providing Small Businesses, Small Disadvantaged Businesses, 8(a), HUBZone Small Businesses, Women-Owned Small Businesses, Veteran-Owned Small Businesses and Service-Disabled Veteran-Owned Small Businesses the opportunity to provide supplies and services which are within their capability. Small Businesses are integral to our environmental missions, and many of our Sustainment, Restoration and Modernization (SRM) projects in military. We are committed to the worthwhile and varied socioeconomic programs and through teamwork, we will continue to help support this great nation into the next millennium.



NEW ENGLAND DISTRICT OVERVIEW



USACE, New England District is responsible for managing the Civil Works responsibilities in a 66,000-square-mile region encompassing the six New England states east of the Lake Champlain drainage basin.

The region has 6,100 miles of coastline, 13 deep draft commercial waterways, 13 major river basins, and thousands of rivers and streams. Within this area of operation, USACE has completed hundreds of Civil Works projects that benefit the New England communities.

The missions of the New England District are many and varied. They include environmental remediation; flood risk management; natural resource management; stream bank and shoreline protection; navigation improvements and maintenance; disaster and emergency assistance; regulatory administration; and engineering and construction management support to other agencies.



District headquarters, Concord, Massachusetts



One of six districts in the North Atlantic Division that deliver a broad spectrum of programs/ projects to New England and the Nation



NEW ENGLAND DISTRICT OVERVIEW

5

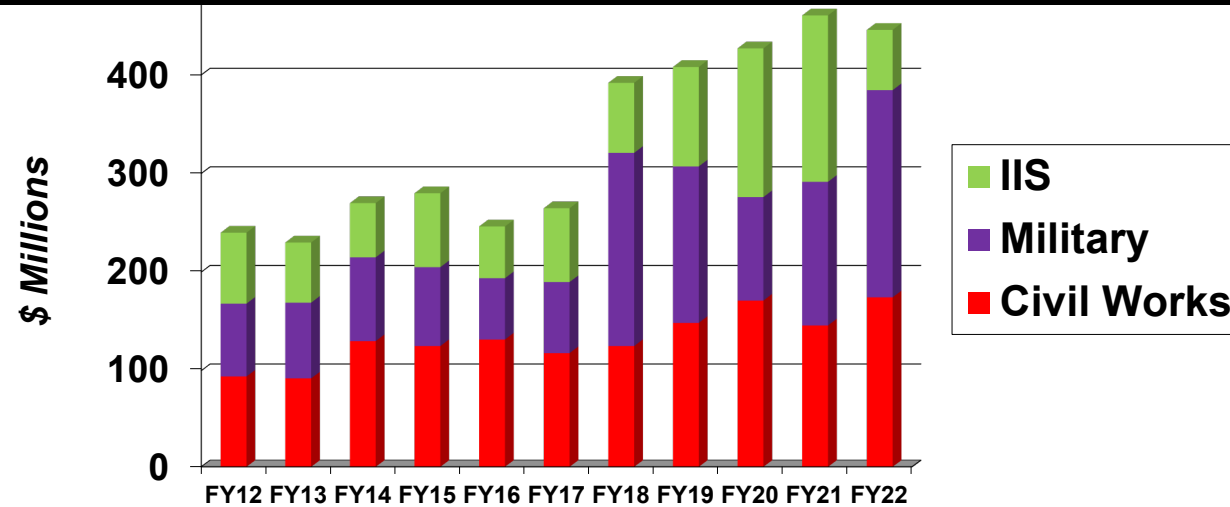


- 6 Governors
- 12 Senators
- 21 Congressional Districts
- 13 million people
- 66,000 square miles
- 6,100 miles of coastline
- 11 deep draft commercial waterways
- 13 major river basins
- 171 federal harbors
- 5 military bases
- Nearly 500 Employees
- 31 Dams
- 5 Basin offices
- 2 Area Engineers
- 5 Resident Engineers
- 2 Regulatory offices
- 3 Hurricane Barriers
- Cape Cod Canal
- ~ 2,500 Permits issued annually

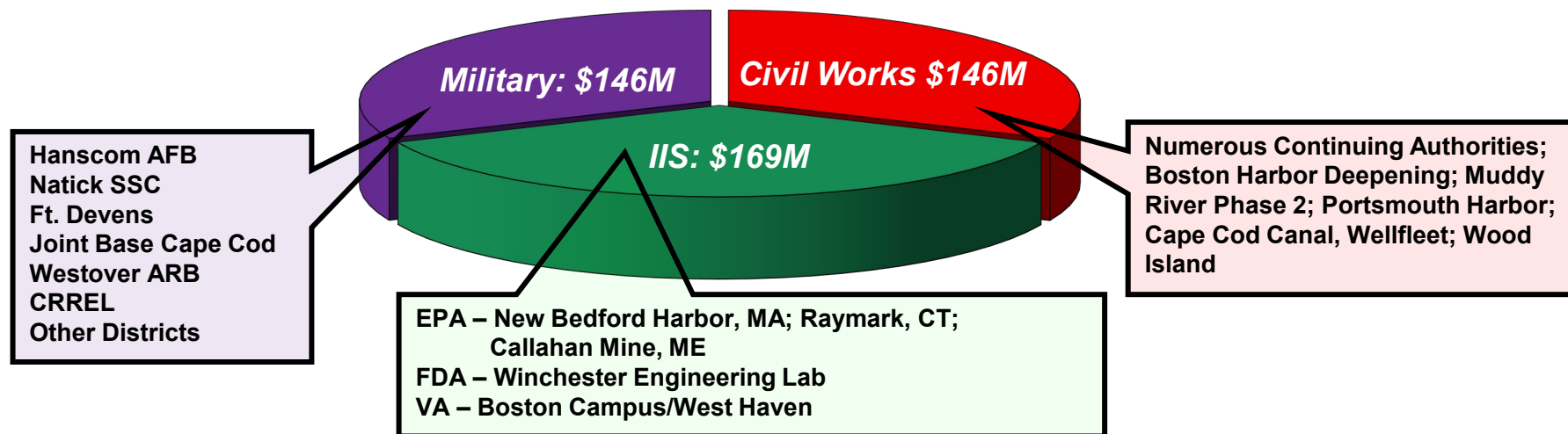


PROGRAM TRENDS

FY12 – FY22



FY 22





DOING BUSINESS WITH NEW ENGLAND DISTRICT



USACE, New England District plans, designs, builds and operates a vast array of projects through its Civil Works, Military and Work for Others programs. In order to accomplish these projects, we procure a variety of architect/engineering services, environmental consulting services, construction, environmental remediation, and many other services. We are committed to working with the Small Business Community to fulfill these opportunities and become part of our team!

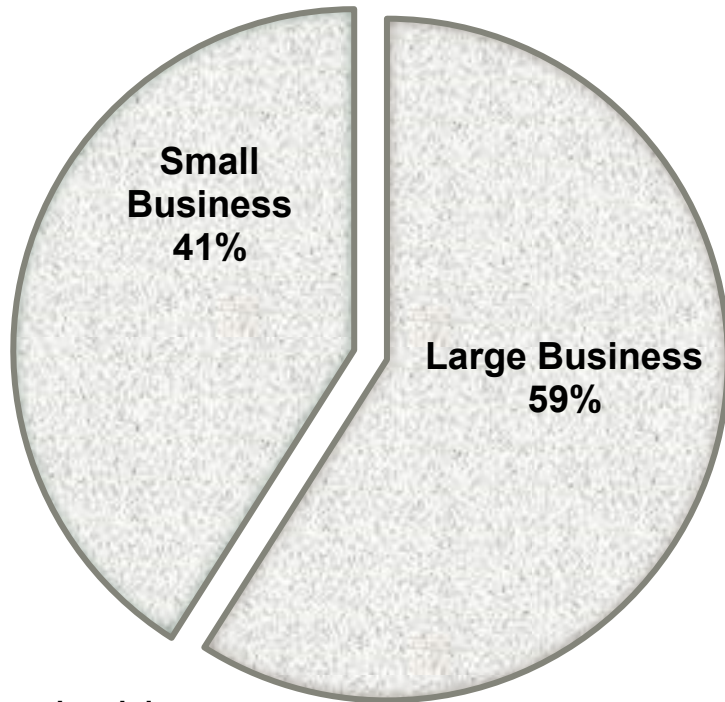
Are you are interested in Doing Business with New England District? Recommend you engage with us by:

- Registering in the System for Award Management database www.sam.gov
- Visiting our website to view the current solicitations, market surveys, Industry Days, bid results and award results. You can also view all acquisitions between \$15,000 - \$25,000 on our website as well: www.nae.usace.army.mil/Business-With-Us/Contracting/
- Responding to market research/sources sought announcements. We need to know your interest, capability and availability. Let us know if you have any concerns, approach to the project, technical considerations, etc.
- Stay engaged with the Deputy for Small Business.
- **Sharing your best practices and insights – we want to know how to be better business partners!**



NEW ENGLAND is going GREAT with SMALL BUSINESS opportunities

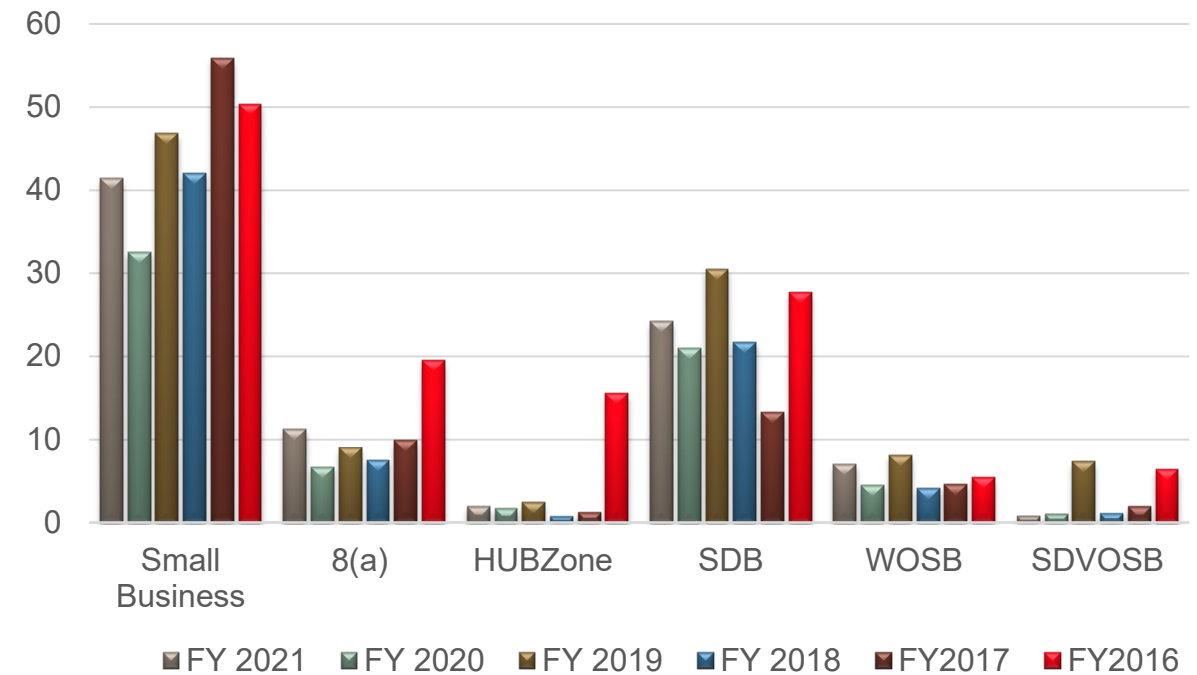
FY 2021 obligations



Small Business breakdown:

SDB 24%
8(a) 11%
WOSB 7%
HUBZ 2%
SDVOSB 1%

Percentage of obligations awarded to Small Businesses





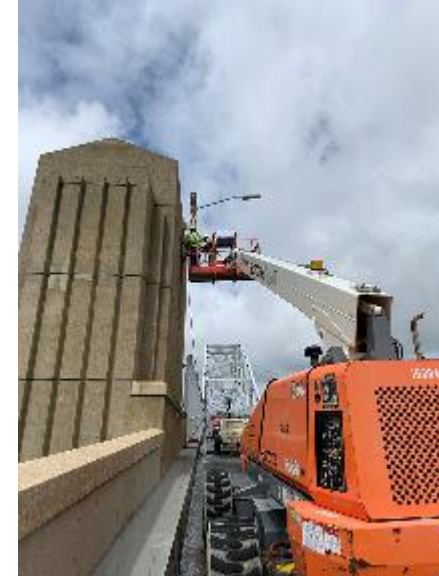
A LOOK AHEAD... FISCAL YEARS 2022 AND 2023 CONTRACTING OPPORTUNITIES IN NEW ENGLAND



Work opportunities will involve various types of programs:

- **CIVIL WORKS** projects
- FORMERLY USED DEFENSE SITE – **FUDS** projects
- INTERAGENCY AND INTERNATIONAL SUPPORT [IIS] projects
- **MILITARY** projects
- OPERATION and MAINTENANCE [O&M] projects
- **PLANNING** projects
- **SUPERFUND** projects

Check out the next few pages for details.



Repair work on the Bourne and Sagamore bridges, Bourne and Sagamore, Massachusetts



Yearly, the Cape Cod Canal sees over 3 million visitors [or 14,000 vehicle crossings over the Bourne or Sagamore bridges]. USACE also maintains a vertical railroad bridge in Buzzards Bay, Massachusetts



UPCOMING CONTRACTING OPPORTUNITIES



INDEFINITE DELIVERY / INDEFINITE QUANTITY projects

Project Name	Contract Vehicle	NAICS Code	Solicitation Issue	Estimated Amount
Environmental Consulting Services for Various Projects throughout New England States and Adjacent Waters	SB IDIQ	541620	1st QTR	\$15,000,000
Architect-Engineer (AE) Multiple Award Task Order Contract (MATOC) for Hazardous, Toxic and Radioactive Waste (HTRW) Services, Various Locations in North Atlantic Division	MATOC Unrestricted & Small Businesses	541330	2nd QTR	\$90,000,000
Remediation Services at the PR-58 site, North Kingstown, Rhode Island	SB IDIQ	562910	2nd QTR	\$22,000,000
General Design and Construction Phase Services throughout New England Region	MATOC Small Businesses	541330	4th QTR	\$24,000,000
General Design and Construction Phase Services throughout New England Region	Unrestricted	541330	4th QTR	\$25,000,000
D/B Pawcatuck River Coastal Storm Risk Management, Pawcatuck, Rhode Island	D/B UNR MATOC	236220	FY23	\$10,000,000 – \$25,000,000



UPCOMING CONTRACTING OPPORTUNITIES

BASE REALIGNMENT AND CLOSURE – BRAC projects

Project Name	Contract Vehicle	NAICS Code	Solicitation Issue	Estimated Amount
Tidal Flats Environmental Restoration, Stratford Army Engineer Plant, Stratford, Connecticut	SB Best Value	562910	3rd QTR	\$25,000,000 – \$100,000,000

CIVIL WORKS projects – page 1 of 2

Project Name	Contract Vehicle	NAICS Code	Solicitation Issue	Estimated Amount
Searsport Harbor Maintenance Dredging, Searsport, Maine	TBD IFB	237990	4th QTR FY22	\$5,000,000 – \$10,000,000
Wells Harbor Maintenance Dredging, Wells, Maine	TBD IFB	237990	4th QTR FY22	\$5,000,000 – \$10,000,000
Repairs to the Breakwaters, Isle of Shoals Harbor, Maine and New Hampshire	UNR IFB	237990	1st QTR FY22	\$5,000,000 – \$10,000,000



UPCOMING CONTRACTING OPPORTUNITIES

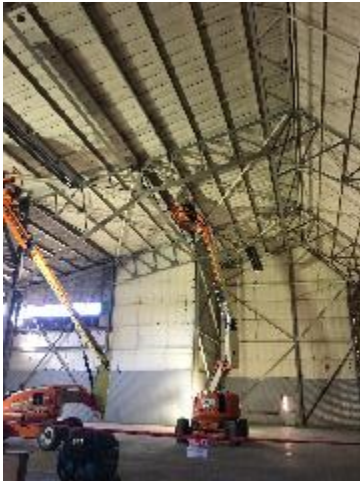
CIVIL WORKS projects – page 2 of 2

Project Name	Contract Vehicle	NAICS Code	Solicitation Issue	Estimated Amount
Jetty Repairs, Hampton Harbor, Hampton, New Hampshire	TBD IFB	237990	4th QTR FY22	\$1,000,000 – \$5,000,000
Green Harbor Maintenance Dredging, West Yarmouth, Massachusetts	TBD IFB	237990	3rd QTR FY22	\$1,000,000 – \$5,000,000
Demolition of the India Point Railroad Bridge, Seekonk River, Providence, Rhode Island	SB IFB	238910	FY22	\$1,000,000 – \$5,000,000
Providence River Dredging, Providence, Rhode Island	TBD IFB	237990	4th QTR FY23	\$25,000,000 – \$100,000,000
Bridgeport Harbor Dredging, Bridgeport, Connecticut	TBD IFB	237990	4th QTR FY23	\$25,000,000 – \$100,000,000
Improvement Dredging New Haven Harbor, New Haven, Connecticut	TBD IFB	237990	FY23	\$25,000,000 – \$100,000,000

UPCOMING CONTRACTING OPPORTUNITIES

INTERAGENCY AND INTERNATIONAL SUPPORT projects

Project Name	Contract Vehicle	NAICS Code	Solicitation Issue	Estimated Amount
Construction Central Chiller Plant, Veteran Affairs, Brockton, Massachusetts	TBD	238220	FY23	\$10,000,000 – \$25,000,000
Construct New Data Center, Veterans Affairs, Jamaica Plain Jamaica Plain, Boston, Massachusetts	TBD	236220	FY23	\$10,000,000 – \$25,000,000
Renovate 8th Floor, U.S. Customs and Border Protection, Barnes Building, Boston, Massachusetts	TBD	236220	FY23	\$5,000,000 – \$10,000,000



Repair work at Pease Air Force Base,
Building 252, Portsmouth, New Hampshire



UPCOMING CONTRACTING OPPORTUNITIES

MILITARY projects

Project Name	Contract Vehicle	NAICS Code	Solicitation Issue	Estimated Amount
Construct New Water Treatment Plant, CRREL, Hanover, New Hampshire	SB TBD	562910	FY22	\$500,000 – \$1,000,000
56-ton Chiller Support, CRREL, Hanover, New Hampshire	SB IFB	238220	4th QTR	\$1,000,000 – \$5,000,000
Ice Engineering Facility Refrigeration Replacement, CRREL, Hanover, New Hampshire	SB TBD	236220	2nd QTR	\$5,000,000 – \$10,000,000
Outlet Structure Replacement (Phase 2), New Boston Air Force Station, New Boston, New Hampshire	SB TBD	237990	3rd QTR	\$100,000 – \$500,000
Corrosion Control/Fuel Cell Hanger Renovation, Massachusetts Air National Guard, Westfield, Massachusetts	SB TBD	236220	FY22	\$5,000,000 – \$10,000,000
D/B Nuclear Command, Control & Communication Acquisitions Management Facility, Hanscom AFB, Bedford, Massachusetts	UNR Best Value	236220	1st QTR	\$25,000,000 – \$100,000,000



UPCOMING CONTRACTING OPPORTUNITIES



OPERATION AND MAINTENANCE projects – page 1 of 2

Project Name	Contract Vehicle	NAICS Code	Solicitation Issue	Estimated Amount
Dike P-2 Culvert Rehabilitation, Everett Dam, Weare, New Hampshire	SAP	237990	3rd QTR	\$25,000 – \$100,000
Gate Seal Replacement, Blackwater Dam, Webster, New Hampshire	SAP / SB IFB	238990	2nd QTR	\$25,000 – \$100,000
Replacement Generator, Surry Mountain Lake, Surry, New Hampshire	SB TBD	238220	1st QTR	\$250,000 – \$500,000
Relocate and Install Emergency Generator, Hodges Village Dam, Oxford, New Hampshire	SB TBD	238220	1st QTR	\$250,000 – \$500,000
Electric Service Upgrades & Repairs to Gatehouse, West Hill Dam, Uxbridge, Massachusetts	SAP	238210	1st QTR	\$25,000 – \$100,000
Electrical Upgrades, Birch Hill/Tully Lake Dams, Royalston, Massachusetts	SB TBD	238210	1st QTR	\$500,000 – \$1,000,000
Inspect and Grease Bearings (Sagamore & Bourne Highway Bridges), Cape Cod Canal, Bourne, Massachusetts	SB IFB TBD	238990	1st QTR	\$500,000 – \$1,000,000



UPCOMING CONTRACTING OPPORTUNITIES

OPERATION AND MAINTENANCE projects – page 2 of 2

Project Name	Contract Vehicle	NAICS Code	Solicitation Issue	Estimated Amount
Maintenance Dredging, Cape Cod Canal, Bourne, Massachusetts	UNR IFB	237990	4th QTR	\$5,000,000 – \$10,000,000
Repairs to Buzzards Bay Vertical Lift Railroad Bridge, Cape Cod Canal, Bourne, Massachusetts	SB TBD	237310	1st QTR	\$250,000 – \$500,000
Structural Repairs to Concrete Abutments (Sagamore & Bourne Highway Bridges)Sagamore & Bourne, Massachusetts	IFB	237310	4th QTR	\$5,000,000 – \$10,000,000
Demolish Operator's Quarters Building, Mansfield Hollow Lake, Mansfield, Connecticut	SAP	238990	3rd QTR	\$25,000 – \$100,000
Gatehouse House Tower Heating System Replacement, Colebrook River Lake, Riverton, Connecticut	SAP	238220	3rd QTR	\$25,000 – \$100,000
Generator Replacement, Stamford Hurricane Barrier, Stamford, Connecticut	SB TBD	238210	1st QTR	\$500,000 – \$1,000,000
Paving Repairs, Hop Brook Lake, Middlebury, Connecticut	SB TBD	237310	2nd QTR	\$250,000 – \$500,000
Roof Replacement, Goshen Radio Tower, Thomaston, Connecticut	SAP	238160	4th QTR	\$25,000 – \$100,000



UPCOMING CONTRACTING OPPORTUNITIES

17



PLANNING projects

Project Name	Contract Vehicle	NAICS Code	Solicitation Issue	Estimated Amount
Improvement Dredging, Blue Hill Harbor, Maine	SB TBD	237990	4th QTR	\$1,000,000 – \$5,000,000
Improvement Dredging, Great Chebeague Island, Casco Bay, Maine	SB IFB	237990	1st QTR	\$1,000,000 – \$5,000,000
Emergency Shore and Streambank Protection, Chelsea River, Boston, Massachusetts	SB TBD	237990	4th QTR	\$1,000,000 – \$5,000,000
Salt Marsh Restoration project, Hix Bridge, Westport, Massachusetts	SB TBD	237990	3rd QTR/FY23	\$1,000,000 – \$5,000,000
Improvement Dredging, Point Judith Harbor, Narragansett, Rhode Island	SB TBD	237990	4th QTR	\$1,000,000 – \$5,000,000



Repair work at Raymark Superfund site,
Stratford, Connecticut



UPCOMING CONTRACTING OPPORTUNITIES

SUPERFUND projects

Project Name	Contract Vehicle	NAICS Code	Solicitation Issue	Estimated Amount
Construction of a Stormwater Pumping Station, Stratford, Connecticut	SB IFB	237990	2nd QTR	\$5,000,000 – \$10,000,000
Remedial Action, Durham Meadows Superfund site, Durham, Connecticut	SB TBD	562910	4th QTR	\$5,000,000 – \$10,000,000



Treatment system Elizabeth Mine Superfund site, South Strafford, Vermont



Material placement work Raymark Superfund site, Stratford, Connecticut

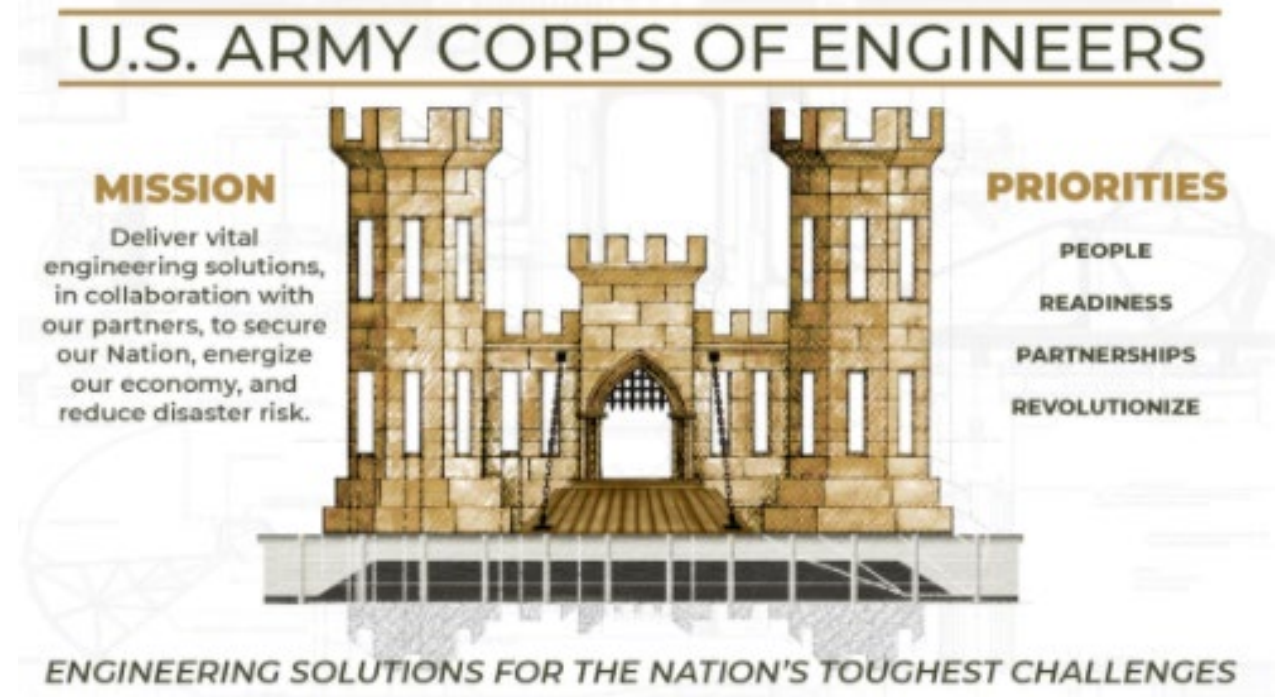


DOING BUSINESS WITH NEW ENGLAND DISTRICT

19



- Visit our website for Contract Opportunities as they are consistently updated
www.nae.usace.army.mil
- Look in SAM.gov for New England District opportunities, click on Search Contract Opportunities, then type in W912WJ22*
- Request or market research, special notices, or industry days can be found at sam.gov





NEW ENGLAND DISTRICT CONTACT INFORMATION

20



SMALL BUSINESS

Eva Marie D'Antuono
Deputy for Small Business
New England District

Phone: (978) 318-8427

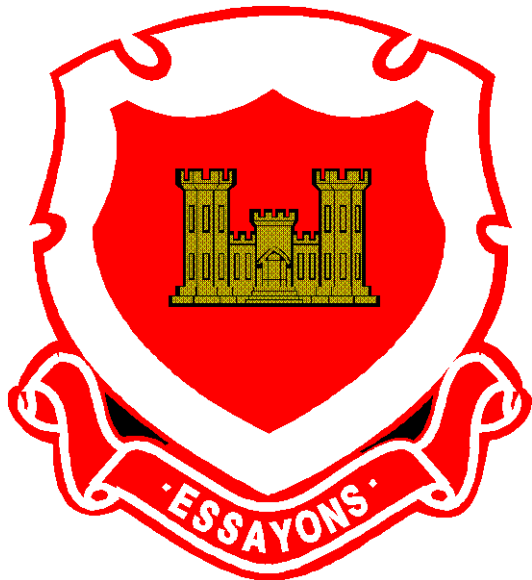
Email: Evamarie.DAntuono@usace.army.mil

CONTRACTING

Sheila M. Winston-Vincuilla
District Contracting Chief
New England District

Phone: (978) 318-8159

Email: Sheila.M.Winston@usace.army.mil



CorpsNewEngland



@CorpsNewEngland



usacenewengland



CorpsNewEngland