



**U.S. ARMY CORPS OF ENGINEERS**  
**NORTH ATLANTIC DIVISION**  
**FORT HAMILTON MILITARY COMMUNITY**  
**GENERAL LEE AVENUE**  
**BROOKLYN, NEW YORK 11252-6700**

Welcome Conference Attendees:

On behalf of the U.S. Army Corps of Engineers, North Atlantic Division, I would like to welcome you to our eighth annual North Atlantic Division Regional Small Business Conference and Business Opportunity Fair.

This year's conference theme "Teaming to Meet the Transformation Challenge" echoes the purpose and objectives of this conference. The Military Transformation, Base Realignment and Closure 2005, and modularity initiatives combined; present us with a tremendous challenge in executing our program. We look to you, our partners, to help us successfully meet this challenge. This is a \$4-8 billion program over the next four years for the North Atlantic Division. I encourage small businesses to take advantage of this conference to further explore the opportunities this challenge presents and to identify your capabilities to be a part of our team. Our partnerships with the private sector make us stronger and better able to provide vital services to the Army and the nation. You will also have the opportunity to discuss subcontracting and partnering opportunities with representatives of prime contractors that currently have Federal contracts and are looking for support from small businesses. These prime contractors are also actively seeking small businesses to develop relationships with for future work.

The North Atlantic Division (NAD) of the Corps of Engineers is a Regional Business Center made up of nearly 3,900 team members in six districts and a Division Headquarters based at Fort Hamilton, NY. The Division spans 14 states from Maine to Virginia, including the District of Columbia, and is also responsible for military construction support for the Army and Air Force in Europe. Its district offices are based in Concord, MA; New York City, NY; Philadelphia, PA; Baltimore, MD; Norfolk, VA; and Wiesbaden, Germany. In fiscal year 2005, the Division awarded approximately \$620 million in contracts to small businesses. We continually search for new opportunities where small businesses can participate in our various civil and military programs.

The U.S. Army Corps of Engineers is the world's premier public engineering organization. The Corps provides design, military construction, and water resource development services as well as disaster response and environmental restoration to the Department of Defense, other federal agencies and state and local governments. The involvement of small businesses in our military and civil works program is vital to our mission execution. Much of the Corps success today is due to the initiative, productivity and hard work of our small business partners.

We are very excited about the program being offered to you. I trust you will make the most of your conference opportunities.

A handwritten signature in black ink, appearing to read "William T. Grisoli", is positioned above the printed name.

William T. Grisoli  
Brigadier General, U.S. Army  
Division Commander